

## New Ceta price beater tool

Ceta have launched a new commission slider tool which will allow brokers to adjust commission rates, enabling premiums to be reduced on a case by case basis. The new tool has been in development for a while, and has been launched as a result of feedback from brokers who frequently use the system.

Using the slider is simple. We have discretely placed it on the quote page. We appreciate that you may sometimes be screensharing with a customer, or even have them sitting next to you, so we have given you the ability to show or hide the slider. By clicking the "show slider" button, the slider will appear. You can then either drag the slider down, in turn reducing the premium or, drag the slider up, increasing the premium and the commission you will get paid.

Once you are happy with commission set, you have the option to 'hide slider', but this is not imperative to being able to continue with the quotation.

Please get in touch if you have any feedback or questions using the live chat in the broker portal, email **broker.support@ceta.co.uk** or call **01608 647888.** 

